Spensionsync





Pete AveryManaging Director

In 3 weeks, I went from not knowing who pensionsync were to having a client using their system. A fortnight later they were giving us leads.

<u>AEclipse</u> is a new and rapidly growing AE middleware solution.

Pete Avery is an auto-enrolment consultant who is committed to providing low cost AE solutions to SMEs.

"We developed our solution specifically for the SME market, where we believe that companies will value simple, value solutions. We strongly believe that being an SME should not be a barrier to decent member outcomes for their employees. Your staff are your business."

When Legal & General stopped writing new business for clients using CSV files in March 2016, AEclipse had a problem. Most of their clients chose L&G and some Clients were staging in the next month.

pension**sync** was able to help AEclipse <u>because</u> our platform is directly connected to Legal & <u>General pension systems</u>.

By integrating their platform into pension**sync** AEclipse were able to continue to offer L&G schemes to their expanding client base.

"I hit it off with the pension**sync** guys right away. Technology is not my game, but they explained it in simple terms and it seemed straight forward. It must have been, because my Head of IT built to pension**sync** in a couple of weeks & we had our first L&G scheme approved within 3 weeks!"

AEclipse's is now winning new business via the pensionsync marketplace

"we're getting at least 3 new accountants or advisers approaching us every week wanting to use our system for all their clients."

AEclipse have proven how quick it can be to work with pension**sync**. We have dedicated resources & tools to help you get on board quickly, start providing AE services to you clients at affordable prices, and help you grow your business.

Contact the pension**sync** team to find out how we can help your payroll business hello@pension**sync**.com | 0845 053 2975 | @pension**sync** | www.pensionsync.com





